



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-261368-44036.909LM

Issued: 07/24/2020

Quote Expiration: 09/15/2020

Account Number: 107328

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

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PRIMARY CONTACT

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SHIP TO

Sarah Lambert
 Erie Police Department - CO
 1000 Telleen Ave
 ERIE, CO 80516
 US

BILL TO

Erie Police Department - CO
 ATTN: ACCOUNTS PAYABLE
 PO BOX 510
 ERIE, CO 80516
 US

Year 1 - TAP Refresh (#00006807)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
74210	AXON BODY 3 - 8 BAY DOCK		5	1,495.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		5	43.90	0.00	0.00
73202	AXON BODY 3 - NA10		36	699.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		41	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		36	0.00	0.00	0.00
Other						
73828	AB3 8 BAY DOCK TAP WARRANTY	60	5	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		5	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	36	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

Year 1 - OSP

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85130	OFFICER SAFETY PLAN STANDARD YEAR 1 PAYMENT		41	1,650.00	507.17	20,793.97
Hardware						
73202	AXON BODY 3 - NA10		5	699.00	699.00	3,495.00
73300	5 Year Officer Safety Plan AB3 Camera		41	0.00	0.00	0.00
11002	BLACK X26P CEW, HANDLE		41	0.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P		41	0.00	0.00	0.00
70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P		41	0.00	0.00	0.00
22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P		1	220.00	220.00	220.00
11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK		38	0.00	0.00	0.00
11504	LEFT-HAND HOLSTER, X26P, BLACKHAWK		3	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		9	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		5	0.00	0.00	0.00
11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK		1	70.50	0.00	0.00
					Subtotal	24,508.97
					Estimated Tax	0.00
					Total	24,508.97

Year 1 - AB3 Unlimited

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	2	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	2	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	8	0.00	0.00	0.00

Year 1 - AB3 Unlimited (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		2	699.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		2	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	15	2	420.00	0.00	0.00
73202	AXON BODY 3 - NA10		2	699.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		7	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		2	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	15	2	1,335.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	2	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		1	699.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		1	0.00	0.00	0.00
11002	BLACK X26P CEW, HANDLE		1	1,113.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P		1	346.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	1	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85130	OFFICER SAFETY PLAN STANDARD YEAR 1 PAYMENT		41	1,320.00	1,363.29	55,894.89
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	2	336.00	336.00	672.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	2	1,068.00	1,068.00	2,136.00
					Subtotal	58,702.89
					Estimated Tax	0.00
					Total	58,702.89

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85130	OFFICER SAFETY PLAN STANDARD YEAR 1 PAYMENT		41	1,320.00	1,363.29	55,894.89
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	2	336.00	336.00	672.00
Other						
73689	MULTI-BAY BWC DOCK MID REFRESH		5	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	2	1,068.00	1,068.00	2,136.00
73309	AXON CAMERA REFRESH ONE		2	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		2	0.00	0.00	0.00
					Subtotal	58,702.89
					Estimated Tax	0.00
					Total	58,702.89

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85130	OFFICER SAFETY PLAN STANDARD YEAR 1 PAYMENT		41	1,320.00	1,363.30	55,895.30
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	2	336.00	336.00	672.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	2	1,068.00	1,068.00	2,136.00
					Subtotal	58,703.30
					Estimated Tax	0.00
					Total	58,703.30

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85130	OFFICER SAFETY PLAN STANDARD YEAR 1 PAYMENT		41	990.00	1,033.30	42,365.30
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	9	2	252.00	252.00	504.00
Other						
73688	MULTI-BAY BWC DOCK FINAL REFRESH		5	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	9	2	801.00	801.00	1,602.00
73310	AXON CAMERA REFRESH TWO		2	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		2	0.00	0.00	0.00
					Subtotal	44,471.30
					Estimated Tax	0.00
					Total	44,471.30

Grand Total 245,089.35

Discounts (USD)

Quote Expiration: 09/15/2020

List Amount	326,238.00
Discounts	81,148.65
Total	245,089.35

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 - TAP Refresh (#00006807)	0.00
Year 1 - OSP	24,508.97
Year 1 - AB3 Unlimited	0.00
Spares	0.00
Year 2	58,702.89
Year 3	58,702.89
Year 4	58,703.30
Year 5	44,471.30
Grand Total	245,089.35

Notes

Agency has existing contract #00006807 (originated via Q-42322) and is terminating that contract upon the new license start date (10/1/2020) of this quote.

The parties agree that Axon is granting a refund of \$38,585.81 (applied to Year #1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 9/1/2020-9/15/2020, resulting in a 10/1/2020 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #00006807. All TAP obligations from this contract will be considered fulfilled upon execution of this quote. This refreshed hardware will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 replacements. This will take place at the 30 and 60 month marks of this new contract.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Lindsey McElroy at lmcelroy@axon.com or fax to

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		