

Open-End (Equity) Lease Rate Quote

Quote No: 4195312

Prepared For: Town of Erie Date 03/22/2019

AE/AM LC1

Unit #

Year 2019 Make Chevrolet Model Colorado Series WT 4x4 Extended Cab 6 ft. box 128.3 in. WB

Vehicle Order Type Ordered Term 60 State CO Customer# 567185

incle Order Type Ordered	Term 00 State CO Customer# 307 103	
\$ 30,640.49	Capitalized Price of Vehicle ¹	All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.
\$ 0.00 *	Sales Tax 0.0000% State CO	
\$ 745.95 *	Initial License Fee	
\$ 0.00 *	Registration Fee	Order Information
\$ 260.00	Other: (See Page 2)	Driver Name
\$ 0.00	Capitalized Price Reduction	Exterior Color (0 P) Summit White
\$ 0.00	Tax on Capitalized Price Reduction	Interior Color (0 I) Jet Black/Dark Ash w/Cloth Seat Trim
\$ 0.00	Gain Applied From Prior Unit	Lic. Plate Type Unknown
\$ 0.00 *	Tax on Gain On Prior	GVWR 0
\$ 0.00 *	Security Deposit	
\$ 0.00 *	Tax on Incentive (Taxable Incentive Total: \$0.00)	
\$ 30,900.49	Total Capitalized Amount (Delivered Price)	
\$ 417.16	Depreciation Reserve @ 1.3500%	
\$ 119.94	_ Monthly Lease Charge (Based on Interest Rate - Sub	ject to a Floor) ²
\$ 537.10	Total Monthly Rental Excluding Additional Service	es
	Additional Fleet Management	
	Master Policy Enrollment Fees	
\$ 0.00	Commercial Automobile Liability Enrollment	
	Liability Limit \$0.00	
\$ 0.00	Physical Damage Management	Comp/Coll Deductible $0/0$
\$ 0.00	Full Maintenance Program ³ Contract Miles 0	OverMileage Charge \$ 0.00 Per Mile
	Incl: # Brake Sets (1 set = 1 Axle) 0	# Tires 0 Loaner Vehicle Not Included
\$ 0.00	Additional Services SubTotal	
\$ 40.28	_ Sales Tax 7.5000%	State CO
\$ 577.38	Total Monthly Rental Including Additional Service	s
\$ 5,870.89	Reduced Book Value at <u>60</u> Months	
\$ 375.00	Service Charge Due at Lease Termination	

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE Town of Erie

BY TITLE DATE

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^{*} INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
1 key programmed \$90 1 White Jason Topper \$1745	С	\$ 1,835.00
overhead lights	С	\$ 2,000.00
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 3,835.00
Aftermarket Equipment Total		\$ 3,835.00

Other Totals

Description	(B)illed or (C)apped	Price
NVA Fee	С	\$ 60.00
Courtesy Delivery Fee	С	\$ 200.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 260.00
Other Charges Total		\$ 260.00

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AMENDMENT TO MASTER EQUITY LEASE AGREEMENT

THIS AMENDMENT TO MASTER EQUITY LEASE AGREEMENT (this "Amendment") is made and entered into as of the , by and between Enterprise FM Trust, a Delaware statutory trust ("Lessor") and Town of Erie ("Lessee").

WITNESSETH:

WHEREAS, Lessor and Lessee are parties to certain Master Equity Lease Agreement dated, as amended (the "Agreement"; all capitalized terms used and not otherwise defined in this Amendment shall have the respective meanings ascribed to them in the Agreement as amended by this Amendment); and

WHEREAS, Lessor and Lessee desire to amend the Agreement in the manner hereinafter set forth;

NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Lessor and Lessee hereby agree as follows:

1. Notwithstanding the last sentence of Section 1 of the Agreement, Lessor and Lessee hereby agree that, solely for federal, state and local income tax purposes, the lease by Lessor to Lessee under the Agreement of following Vehicles (the "Specified Vehicles") will be treated as a conditional sale rather than a true lease and that Lessee will be treated as the owner of the Vehicle solely for such income tax purposes:

<u>Year</u>	<u>Make</u>	Model	Quote #
2019	Chevrolet	Colorado	4195312

The Agreement and this Amendment have the specific intent of creating a conditional sale rather than a true lease with respect to the vehicles listed above, and by design, give appropriate consideration to tax statutes, Regulations, Court decisions, and IRS rulings and positions. In recognition of that intent, each of Lessor and Lessee hereby further agrees that it will not take any action or file any return or other document inconsistent with such tax treatment or with the ownership of the Specified Vehicles by Lessee solely for such income tax purposes.

Notwithstanding the foregoing, or anything else in this Amendment, the Agreement or any Schedule to the contrary, and given the inherent uncertainty that exists with respect to any advertised tax result or outcome, Lessee hereby acknowledges and agrees that Lessor makes no representation, warranty or covenant that any tax authority will not assert a contrary position or assert that (a) the lease of the Specified Vehicles by Lessor to Lessee is a true lease for tax purposes, (b) Lessee is not the owner of the Specified Vehicles for tax purposes and/or (c) Lessee is not entitled to claim any depreciation or recovery deduction for tax purposes with respect to the Specified Vehicles. Lessee shall be solely liable for any and all costs and expenses, including, without limitation, any and all attorneys' fees, incurred in contesting any such treatment of the lease of the Specified Vehicles as other than a conditional sale and shall keep Lessor informed, in writing, of any dispute with any tax authority as to the tax treatment of the lease of the Specified Vehicles.

2. All references in the Agreement and in the various Schedules and addenda to the Agreement and any other references of similar import shall henceforth mean the Agreement as amended by this Amendment. Except to the extent specifically amended by this Amendment, all of the terms, provisions, conditions, covenants, representations and warranties contained in the Agreement shall be and remain in full force and effect and the same are hereby ratified and confirmed.

IN WITNESS WHEREOF, Lessor and Lessee have executed this Amendment to Master Equity Lease Agreement as of the

Enterprise FM Trust (Lessor) By: Enterprise Fleet Management, Inc., its attorney in fact	Town of Erie ("Lessee")
By Title:	By



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VEHICLE INFORMATION:

2019 Chevrolet Colorado WT 4x4 Extended Cab 6 ft. box 128.3 in. WB - US

Series ID: 12M53

Pricing Summary:

 INVOICE
 MSRP

 Base Vehicle
 \$27,609.40
 \$28,700.00

 Total Options
 \$601.09
 \$766.25

 Destination Charge
 \$1,095.00
 \$1,095.00

 Total Price
 \$29,305.49
 \$30,561.25

SELECTED COLOR:

Exterior: GAZ - (0 P) Summit White

Interior: H2R - (0 I) Jet Black/Dark Ash w/Cloth Seat Trim

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
4WT	Preferred Equipment Group 4WT	NC	NC
AH6	Driver 4-Way Power Seat Adjuster	Included	Included
AR7	Front Bucket Seats	STD	STD
ATG	Extended Range Remote Keyless Entry	Included	Included
ATZ	Rear Seat Delete	\$ -218.40	\$ -240.00
B38	Full-Length Black Vinyl Floor Covering	NC	NC
C5G	GVWR: 5,600 lbs (2,540 kgs)	STD	STD
CGN	Black Spray-On Bedliner w/Chevrolet Logo	\$ 432.25	\$ 475.00
FE9	Federal Emissions Requirements	NC	NC
GAZ_01	(0 P) Summit White	NC	NC
GT5	4.10 Rear Axle Ratio	STD	STD
H2R_01	(0 I) Jet Black/Dark Ash w/Cloth Seat Trim	NC	NC
IOR	Radio: Chevrolet Infotainment 3 System	STD	STD
K34	Electronic Automatic Cruise Control	Included	Included
LCV	Engine: 2.5L I4 DI DOHC VVT	STD	STD
MYB	Transmission: 6-Speed Automatic, HMD, 6L50	STD	STD
NQ7	2-Speed Electric Transfer Case	Included	Included
NY7	Transfer Case Shield	\$ 68.25	\$ 75.00
PAINT	Monotone Paint Application	STD	STD
PCN	WT Convenience Package	\$ 445.90	\$ 490.00
PPA	EZ-Lift & Lower Tailgate	Included	Included
QJJ	Tires: P265/70R16 AS BW	STD	STD
R9Y	Fleet Free Maintenance Credit	\$ -30.71	\$ -33.75
RS2	Wheels: 16" x 7" Ultra Silver Metallic Steel	STD	STD
STDTM	Cloth Seat Trim	STD	STD
UQ3	6-Speaker Audio System Feature	Included	Included
UTJ	Unauthorized Entry Theft-Deterrent System	Included	Included
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC
pp	Price Protection	\$ -96.20	\$ 0.00

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CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4

Rear Driver Door: reverse opening rear passenger doors

Rear Cargo Door Type: tailgate

Driver And Passenger Mirror: manual folding side-view door mirrors

Skid Plates: skid plates Door Handles: black

Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip

Rear Step Bumper: rear step bumper Front Tow Hooks: 2 front tow hooks

Bed Liner: bed liner Box Style: regular

Body Material: galvanized steel/aluminum body material

Grille: chrome grille Convenience Features:

Air Conditioning manual air conditioning

Cruise Control: cruise control with steering wheel controls

Power Windows: power windows with driver 1-touch down

Remote Keyless Entry: keyfob (front doors) remote keyless entry

Illuminated Entry: illuminated entry Auto Locking: auto-locking doors

Steering Wheel: steering wheel with manual tilting Day-Night Rearview Mirror: day-night rearview mirror

Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box

Glove Box: glove box

Driver Door Bin: driver and passenger door bins

Rear Door Bins: rear door bins

Dashboard Storage: dashboard storage IP Storage: bin instrument-panel storage

Rear Underseat Storage Tray: rear underseat storage tray

Driver Footrest: driver's footrest

Retained Accessory Power: retained accessory power Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan Radio Data System: radio data system

Speakers: 12 speakers

1st Row LCD: 1 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps

Cab Clearance Lights: cargo bed light Front Wipers: variable intermittent wipers

Front Windshield Visor Strip: front windshield visor strip

Tinted Windows: light-tinted windows

Dome Light: dome light with fade

Variable IP Lighting: variable instrument panel lighting

Display Type: analog display Tachometer: tachometer

Low Tire Pressure Warning: tire specific low-tire-pressure warning

Trip Computer: trip computer
Trip Odometer: trip odometer

Water Temp Gauge: water temp. gauge

Clock: in-radio display clock
Systems Monitor: systems monitor
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Low Coolant Warning: low-coolant warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning

Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Type: four-wheel disc brakes

Vented Disc Brakes: front ventilated disc brakes Daytime Running Lights: daytime running lights

Spare Tire Type: compact spare tire

Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st and 2nd row overhead airbag Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: manual tailgate/rear door lock

Ignition Disable: PASS-Key III+ immobilizer

Security System: security system

Panic Alarm: panic alarm

Electronic Stability: StabiliTrak w/Proactive Roll Avoidance electronic stability stability control with anti-roll

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 2 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Front Centre Armrest Storage: front centre armrest Leather Upholstery: cloth front seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Cabback Insulator: cabback insulator Shift Knob Trim: urethane shift knob

Standard Engine:

Engine 200-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 6-speed automatic w/ OD and auto-manual