

Opportunity Number: 1081434 **Quotation Number:**

Sourcewell Contract #: 012418-ALT

4/4/2019 Date:

494275

Quoted for: Town of Erie (CO)

Customer Contact: Phone: / Email:

Quoted by: Mike Blackmon

Phone: (919) 528-8058 / Email: mike.blackmon@altec.com

Altec Account Manager: Rick Little

REFERENCE ALTEC MODEL

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$132.08
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-US41S	Articulating Telescopic Aerial Device (Non-Insulated AT41S)	\$660
2	AT41M-AWD	All Wheel Drive	\$5,227
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$486
2	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$561
3			
4			
5			
6			
7			
8			
		SOURCEWELL OPTIONS TOTAL:	\$139,019

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Material Handler, Dri-Deck Flooring at Platform, Secondary DC Stowage System	Included
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL	1500 WATT INVERTER (BATTERY HOT)	\$1,963
6	FINISHING		
7	CHASSIS	Custom Chassis ILO of Contract Chassis (Includes Front Bumper and Counterweight	-\$5,425
8	OTHER		** **
	· · · · · · · · · · · · · · · · · · ·	OPEN MARKET OPTIONS TOTAL:	-\$3.462

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$135,557

Delivery to Customer: \$3,356 TOTAL FOR UNIT/BODY/CHASSIS: \$138,913

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2	4	
3		
4		

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 330 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pickup. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: CREEDMOOR, NC