

SUBJECT:

..Title

PUBLIC HEARING: An Ordinance of the Town Council of the Town of Erie Providing for the 2024 Supplemental Appropriation of Money to Various Funds for Fleet Leases and Purchases

..Body

DEPARTMENT: Finance

PRESENTER: Sara Hancock, Director of Finance
Cassie Bethune, Budget & Fiscal Manager

TIME ESTIMATE: 10 minutes

..only required for non-consent items

FISCAL SUMMARY:

Cost as Recommended:	See Ordinance and Packet
Balance Available:	Various
Budget Line Item Number:	Various
New Appropriation Required:	Yes

POLICY ISSUES:

This resolution facilitates procurement of 2025 fleet requests to enable timely manufacturer and vendor ordering.

STAFF RECOMMENDATION:

..Recommendation

Staff recommends the Council approve the ordinance that provides for a supplemental appropriation for the 2024 budget year to place vehicle and equipment orders for the 2025 budget year.

..End

SUMMARY AND BACKGROUND OF SUBJECT MATTER:

Staff is preparing the 2025 budget for the Council review and approval. This budget will include current leases, we well as those for new and replacement Fleet vehicles. While generally these requests are submitted with the budget, due to the timing required to place orders, the Town is looking to receive approval for the leases and equipment in a special 2024 Fleet supplemental. Funds would be appropriated in 2024 in order to place orders, and in 2025 this budget would "rollover" to offset the appropriate expenses when vehicles are delivered in 2025.

Public Works staff worked closely with all departments and the Finance Department as part of this process. With the highly volatile auto industry that has been exacerbated by COVID over the last few years, we are asking to place orders now for 2025 fleet. Staff is looking to be at the front of the production queue as the manufacturing ordering windows are significantly shorter than normal.

Staff is working with Enterprise to replace the vehicles as listed below. Note that due to the unpredictable market, the replacement specified may change (i.e. Chevrolet to Ford or vice versa) due to availability and manufacturer production limits.

We continue to move forward with more electric vehicles as manufacturers are allowing more allocations than previous years. Additionally, we're coordinating additional EV charging stations around Town to accommodate them and offer services to the public.

The Town received the following vehicle and equipment requests:

Dept/Div	Current Vehicle #	Current Yr/Make/Model	Replaced With
UT/Distribution, PW/Streets	167*, 160	2020 Chevrolet C1500 2019 Chevrolet Colorado	2025 Ford F-150 Lightning (2)
P&R/Parks	343, 345	2019 Ford F250 SD 2019 Ford F250 SD	2025 Ford F-350 (2)
P&R/Parks	344	2019 Ford F250 SD	2025 Ford F-350 w/plow
P&R/Parks	349	2019 Ford F550	2025 Ford F-550 w/plow & auger
P&R/Parks	348*	2020 Chevrolet Colorado	2025 Nissan Frontier
P&R/Parks	New	-	2025 Ford F-550
PW/Facilities	165	2019 Ford Transit Van	2025 Ford E-Transit Cargo Van
PW/Streets	164	2019 Ford F250 SD	2025 Ford F-250
P&R/Recreation	New	-	2025 Ford F-150 Lightning
P&R/Recreation	505	2014 Chevrolet G4500 Passenger Van	2025 Ford E-450 Passenger Van
UT/Water Treatment	807*	2020 Toyota Rav4	2025 Ford F-150 Lightning
P&D/Building	New	-	2025 Nissan Ariya
UT/Fleet	171*	2020 Chevrolet Bolt	2025 Nissan Leaf

* Leased unit

Dept/Div	Current Vehicle #	Current Yr/Make/Model	Replaced With
PD/Investigations	New, 749	- 2016 Dodge Charger (auctioned)	2025 Ford F-150 Lightning (2)
PD/Investigations	760*	2020 Jeep Grand Cherokee	2025 Ford F-350 (2)
PD/Patrol	NEW, 763*, 764*, 765*, 766*, 759*	- 2020 Ford Police Interceptor 2020 Ford Police Interceptor Hybrid 2020 Ford Police Interceptor Hybrid 2020 Ford Police Interceptor	2025 Ford F-350 w/plow

		2020 Ford Police Interceptor	
PD/Patrol	761*, 762*, 767*	2020 Ford Police Interceptor 2020 Ford Police Interceptor 2020 Ford Police Interceptor	2025 Ford F-550 w/plow & auger

Dept/Div	Current Equipment #	Current Yr/Make/Model	Replaced With
PW/Streets	1133	1987 BT Trailer	2024 PJ Trailer F8202
PW/Streets	1623	1996 BT Trailer	2024 PJ Trailer F8222
UT/Storm Maint	New	-	2024 PJ Trailer Side Dump
P&R/Recreation	506	2015 E-Z GO Terrain 1000	2024 E-Z Go
UT/Water Treatment	203	1996 John Deere 5400	2024 Bobcat Skidsteer
UT/Water Treatment	206	2014 Golf Cart	2023 Carryall Club Car
UT/Collections	New	-	2025 Vactor Easement Machine
UT/Distribution	1063	2015 Tow Master Trailer	2025 PJ Tilt Trailer
P&R/Open Space	327	2013 John Deere Z950A	2024 John Deere Z970R
P&R/Open Space	331	2013 Bobcat 5600 Toolcat	2024 Bobcat Toolcat
P&R/Open Space	New	-	2024 John Deere Q810E
P&R/Open Space	New	-	2024 Wacker Neuson Drum Roller
P&R/Open Space	New	-	2024 Bobcat Track Loader
P&R/Open Space	332	2015 Toro Z-Turn 74267	2024 Stihl Wide Area Mower
UT/Meters	New	-	2025 Wachs Hydro-Vac Trailer
UT/Storm Maint	New	-	2025 Vactor 2100i Sewer Cleaner
UT/Wastewater Treatment	New	-	2024 TRUVAC TRX500
P&R/Open Space	New	-	2024 Bobcat Stand On Aerator
P&R/Open Space	New	-	2024 Toro Dingo Ultra Buggy
UT/Fleet	132	2006 Bobcat S250	2024 Bobcat T770
PW/Streets	147	2015 International 7400 Dump Truck	2024 International HV513
PD/Patrol	New	-	SpeedAlert Radar Message Sign

Current/continuing vehicle leases are also included in this supplemental, and these amounts will also rollover into 2025, with the lease schedule attached for those units.

Staff received the following quotes for requested units. For the vehicles that require a 50% down payment for the aftermarket options, the remaining cost for the aftermarket options are included in the lease payments.

Dept/Div	Vehicle	Monthly [^]	Annual*	Down Payment**	Acct Number
UT/Distribution PW/Streets	2025 Ford F-150 Lightning (2)	2,849.46	34,193.52	-	500-75-720-706000-200292 400-70-710-706000-200290
P&R/Parks	2025 Ford F-350 (2)	2,366.56	28,398.72	4,788.50	400-50-810-706000-200290
P&R/Parks	2025 Ford F-350 w/plow	1,247.09	14,965.08	10,239.00	400-50-810-706000-200290
P&R/Parks	2025 Ford F-550 w/plow & auger	2,091.83	25,101.96	25,559.00	400-50-810-706000-200290
P&R/Parks	2025 Nissan Frontier	724.54	8,694.48	-	400-50-810-706000-200290
P&R/Parks	2025 Ford F-550	1,752.26	21,027.12	15,939.00	400-50-810-706000-200290
PW/Facilities	2025 Ford E-Transit Cargo Van	1,189.39	14,272.68	1,904.75	400-70-440-706000-200290
PW/Streets	2025 Ford F-250	1,255.43	15,065.16	10,458.50	400-70-710-706000-200290
P&R/Recreation	2025 Ford F-150 Lightning	1,376.80	16,521.60	-	400-50-820-706000-200290
P&R/Recreation	2025 Ford E-450 Passenger Van	2,420.07	29,040.84	-	400-50-820-706000-200290
UT/Water Treatment	2025 Ford F-150 Lightning	1,404.34	16,852.08	-	500-75-740-706000-200290
P&D/Building	2025 Nissan Ariya	911.54	10,938.48	-	400-30-860-706000-200290
UT/Fleet	2025 Nissan Leaf	558.52	6,702.24	-	400-75-450-706000-200290
	Annual Lease Total		241,773.96		
	Aftermarket Down Payments			68,888.75	
	Total First Year Payment		310,662.71		

* Annual cost is monthly lease * 12 months * number of units.

** Down payment is after-market down payment needed * number of units

[^] The actual unit cost was estimated based on 2024 pricing. Actual costs may vary

Dept/Div	Vehicle	Monthly [^]	Annual*	Down Payment**	Acct Number
PD/Investigations	2025 Chevrolet Blazer (2)	2,235.42	26,825.04	11,364.00	400-60-620-706000-200290
PD/Investigations	2025 Jeep Grand Cherokee	1,305.77	15,669.24	5,681.87	400-60-620-706000-200290
PD/Patrol	2025 Ford Interceptor (6)	10,430.82	125,169.84	80,235.00	400-60-630-706000-200290
PD/Patrol	2025 Chevrolet Tahoe (3)	5,696.88	68,362.56	52,902.00	400-60-630-706000-200290
	Annual Lease Total		236,026.68		
	Aftermarket Down Payments			150,182.87	
	Total First Year Payment		386,209.55		

With the approval of these leases, staff will sign the quotes and start the ordering process. Note all items are anticipated to be delivered in 2025 and payments for the leases started upon delivery; therefore, no money will be spent for these in 2024.

These are five-year lease options for non-PD vehicles and four-year lease options for PD vehicles. The first year’s estimated cost is \$696,872.26 which includes the first year of the lease and half of the after-market costs. The other half of the after-market costs are included in the lease payments.

With budget approval of equipment requests below, staff can start the ordering process on the long lead items. All equipment will be delivered in 2025 or later, but in order to place the orders the budget needs to be appropriated.

Dept/Div	Equipment	Vendor	Total	Acct Number
PW/Streets	2024 PJ Trailer F8202	Trailer Source	11,650.00	400-70-710-601200-200294
PW/Streets	2024 PJ Trailer F8222	Trailer Source	13,000.39	400-70-710-601200-200294
UT/Storm Maint	2024 PJ Trailer Side Dump	Trailer Source	17,508.55	520-75-760-601200-200293
P&R/Recreation	2024 E-Z Go	Sams Club	11,750.00	400-50-820-601200-200294
UT/Water Treatment	2024 Bobcat Skidsteer	Bobcat of the Rockies	58,241.48	500-75-740-601200-200294
UT/Water Treatment	2023 Carryall Club Car	Colorado Golf and Turf	12,217.95	500-75-740-601200-200294
UT/Collections	2025 Vactor Easement Machine	Joe Johnson Equipment	102,630.50	510-75-730-601200-200293
UT/Distribution	2025 PJ Tilt Trailer	Trailer Source	13,969.05	500-75-720-601200-200294
P&R/Open Space	2024 John Deere Z970R	Potestio Brothers Equipment	15,335.63	400-50-810-601200-200294
P&R/Open Space	2024 Bobcat Toolcat	Bobcat of the Rockies	80,149.92	400-50-810-601200-200294
P&R/Open Space	2024 John Deere Q810E	Potestio Brothers Equipment	8,698.23	400-50-810-601200-200293
P&R/Open Space	2024 Wacker Neuson Drum Roller	Faris Machinery	26,060.00	400-50-810-601200-200293
P&R/Open Space	2024 Bobcat Track Loader	Bobcat of the Rockies	78,525.28	400-50-810-601200-200293
P&R/Open Space	2024 Stihl Wide Area Mower	Earl’s Saw Shop	19,950.00	400-50-810-601200-200294
UT/Meters	2025 Wachs Hydro-Vac Trailer	Intermountain Sales	59,875.00	500-75-770-601200-200293
UT/Storm Maint	2025 Vactor 2100i Sewer Cleaner	Joe Johnson Equipment	579,000.00	520-75-760-601200-200293
UT/Wastewater Treatment	2024 TRUVAC TRX500	Joe Johnson Equipment	151,000.00	510-75-750-601200-200293
P&R/Open Space	2024 Bobcat Stand On Aerator	Bobcat of the Rockies	11,465.16	400-50-810-601200-200293
P&R/Open Space	2024 Toro Dingo Ultra Buggy	LL Johnson	21,414.00	400-50-810-601200-200293

UT/Fleet	2024 Bobcat T770	Bobcat of the Rockies	82,310.00	400-75-450-601200-200294
PW/Streets	2024 International HV513	McCandless & Kois Brothers	583,361.65	400-70-710-601200-200294
PD/Patrol	SpeedAlert Radar Message Sign	All Traffic Solutions	18,505.72	400-60-630-601200-200294
P&R/Open Space	Vertidrain Deep Time Aerator	Potestio Brothers Equipment	43,900.00	400-50-810-600190-200293
P&R/Open Space	AE72 Tow Behind Aerator	Bobcat of the Rockies	9,800.00	400-50-810-600190-200293
P&R/Open Space	Compressor	Faris Machinery	29,100.00	400-50-810-600190-200293
P&R/Open Space	Tow Behind Native Seeder	Potestio Brothers Equipment	45,600.00	400-50-810-600190-200293
P&R/Open Space	Grapple Attachment	Quality Wood & Metal Designs	21,900.00	400-50-810-600190-200293
	Total Cost		2,126,918.51	

Council Priorities Addressed:

- ✓ Attractive Community Amenities
- ✓ Engaged and Diverse Community
- ✓ Prosperous Economy
- ✓ Well-Maintained Transportation Infrastructure
- ✓ Small Town Feel
- ✓ Safe and Healthy Community
- ✓ Effective Governance
- ✓ Environmentally Sustainable
- ✓ Fiscally Responsible

ATTACHMENTS:

1. Ordinance xxx and Schedule A
2. Supplemental Memo
3. Supplemental Reports