

RECORD OF NEGOTIATION

April 27, 2016

Element 1 – Construct Snow Removal Equipment Building

Location: Erie Municipal Airport
Erie, Colorado

Anticipated AIP Grant: 3-08-0090-016-2016

1. The consulting firm of Armstrong Consultants, Inc. was selected on January 1, 2016 from those consultants who submitted their qualifications for this project.
2. The scope of work and fee proposal was developed by Armstrong Consultants, Inc. on April 21, 2016. The Consultant's fee proposal for the work was as follows:

| | |
|---|--------------------|
| I. Project Development | \$3,070.00 |
| II. Design | |
| A. Preliminary Design | \$5,100.00 |
| Design Survey | \$3,931.00 |
| Design Geotech Investigation | \$6,160.00 |
| Design Architect & Town of Erie Administrative Site Plan Approval | \$33,611.00 |
| B. Final Design | \$4,450.00 |
| III. Bidding Services | \$3,060.00 |
| IV. Construction Period Services | |
| A. Construction Administration Services | \$8,700.00 |
| B. Construction Inspection Services | \$9,269.00 |
| V. Project Closeout | \$3,340.00 |
| Engineering Total | \$80,691.00 |

3. Based upon our experience, the fees submitted appear to be reasonable and a contract has been prepared for the agreement between the Sponsor and the consultant. The scope of work is attached to this record of negotiations and hereby, submitted to the ADO for reasonableness of cost determination.
4. The negotiations were conducted in good faith to ensure the fees are fair and reasonable. The procedures outlined in AC 150/5100-14E have been followed.
5. The independent fee review was waived by the FAA project manager during discussion at the design meeting.

Town of Erie

Tina Harris,
Mayor