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Project Proposal

Proposal #: 10237-1-0



Project Title:

Erie Town Hall - Surveillance System



Prepared For:

Denise Jakan

Town of Erie

645 Holbrook Street

Erie, CO 80516

djakan@erieco.gov

(303) 926-2761



Proposal Date:

03/06/2017



Proposal By:

Jim Warren

Project C.A.R.E. Manager

Jim@SecurityCentralInc.com

303-523-0925



Security
Intrusion



Keyless
Entry



Video
Surveillance



Monitoring
Services



Medical
Emergency



Fire
Safety



Flood &
Freeze



Project Details

Scope Summary

Denise would like to retrofit IP cameras into the Erie Town Hall building. I walked the site with Denise on Friday.

We determined that the interior cameras will be installed to cover the Utility Billing desk, the Front Entry hall, the Employee West Entry and the Employee East Entry.

The exterior cameras will be installed to cover the BOT parking area, the Employee Parking lot (2 Cameras), The Public Parking lot and one PTRZ camera to cover the Front Stairs and Ballot Box . The PTRZ camera can be remotely positioned.

Security Central will install an Exacq server that will tie into the district surveillance system.

Please review the specifications and costs below and call my cell if you have any questions,

Thank You,

Jim



Video Surveillance

\$24,242.71

Qty	Description	Location	Ext. Price
▶ 1	Day Night IR WDR 2.8 to 10MM Remote Zoom Focus H264 PTRZ	Front Entry camera. Can be remotely positioned	\$1,110.23
▶ 1	Pendant Kit for P32-VE	Front Entry camera bracket	\$61.63
▶ 1	IP 4U recorder with 4 IP cameras licenses (34 max).14Tb storage, exacqVision Professional client, server, web/mobile software pre-installed with 3 years software upgrades and hardware warranty. Win7 on SSD. HDMI, DVI-I, DisplayPort (2 max simultaneous),		\$5,341.54
▶ 1	Exacq Server Processor Upgrade	Server upgrade	\$489.62
▶ 9	Exacq I.P. Camera License	Camera licensing	\$1,260.00
▶ 1	Netgear 24 Port P.O.E. Switch	Camera network	\$564.62
▶ 1	Junction Box for Camera Power and Networking	Parking Lot cameras	\$81.91
▶ 1	Back Plane for Junction Box	Parking Lot cameras	\$17.38
▶ 4	Sony MiniDome HD I.P. Indoor Camera - 2.14MP	Covering the Utility Billing counter, covering the Employee East and West entry and covering the front entry hall	\$1,685.52
▶ 5	3 MP Outdoor Mini Dome	Covering the Employee Parking Lot (2), covering the BOT parking, Covering the public parking lot and covering the Board Room patio and doors	\$5,234.60
▶ 4	Outdr Wall Bracket for Sony EM632RC	Outdoor camera mount	\$580.00
▶ 2	Sony Pole Mount Adaptor - Need UNI-WMBB1 Box	Parking Lot cameras	\$140.46
▶ 4	ALUMINUM WALL/POLE MNT BACK BOX FOR UNI0WMB1/WMB2	Conduit mounts	\$328.32
▶ 2	Interior Wall Mount for Sony XM631	Interior camera mount	\$210.86
▶ 2	Wireless Point to Point Camera Link	Camera access point	\$273.84



Video Surveillance

\$24,242.71

Labor Schedule for: Video Surveillance

Qty	Description	Ext. Price
▶ 0.00	Security Tech Labor	\$0.00
▶ 30.00	Video Tech Labor	\$3,570.00
▶ 11.30	Project Mgt.	\$1,683.70

Other Items for: Video Surveillance

Qty	Description	Ext. Price
▶ 1.00	Video I.P. Wire	\$839.25
▶ 1.00	Electrical & Conduit Work	\$769.23

Professional Services : Monthly

Description	Term	Ext. Price
▶ Warranty - Video	36 mo.	\$230.31/mo.

Monthly Professional Services SubTotal: \$230.31/mo.

Project Summary

Total Equipment:	\$17,380.53
Total Labor:	\$5,253.70
Total Other Items:	\$1,608.48

Purchase Price, Excluding taxes: \$24,242.71
Estimated Applicable taxes: \$1,442.58

Estimated Purchase Price, Including taxes: \$25,685.29
Monthly Professional Services: \$230.31/mo.



Other Information

- Additional detection coverage and protective services are available for an additional fee.
- All equipment installed by Security Central is warranted for one year unless extended warranty/maintenance services are purchased. Company provides no warranty of existing equipment.
- Installation of conduit, high-voltage electrical connections, and phone/internet services are EXCLUDED from this proposal unless specifically noted in scope of work.
- Customer must provide unobstructed access to system areas for installation and servicing of devices. Customer must dedicate adequate personnel and equipment resources to ensure that all furniture, merchandise, and equipment are moved away from system device locations. Additional trip charges and labor charges may apply if device areas are not accessible at scheduled time.



Services Agreement

This Agreement is dated March 06, 2017 between Security Central, Inc. (the "Company") and you (the "Customer"). This Agreement covers the system listed on the attached "Proposal" or "Purchase Order" or any system the Company takes over from another company (the "System") and any services requested below for the following location. The Company has written this Agreement in simple, easy-to-read language because it wants the Customer to understand it. Please feel free to ask any questions.

Service Location:

Erie Town Hall
645 Holbrook Street
Erie, CO 80516
303 990-3138
djakan@erieco.gov

Billing Location:

Town of Erie
P.O. Box 750
Erie, CO 80516

Proposal No: 10237-1-0
Proposal Date: 03 / 06 / 2017

This Agreement is a legal document and is necessary because we live in a legal society. But we believe in being as simple, open, and honest as possible. Therefore, we would like to provide a brief summary of some of the important issues addressed in the following pages.

1. You are choosing to purchase the security products and services listed below to help reduce your risks in a dangerous world. You agree to subscribe to our services for the full initial term of the agreement; and we have based our pricing on your promise to do so.
2. Your System(s) is one minor part of your total risk management program. Therefore, your expectation of our liability needs to be equally small. You can purchase more security such as armed guards and additional insurance if you feel your situation warrants more protection.
3. You pay your insurance company to insure you against losses such as theft, fire, flood, etc. But your insurance company or others may try to sue us for damages or losses at your property. You agree to stop them from doing so.



Services Purchased



Systems



Video Surveillance - \$24,242.71

Initial Investment \$24,242.71 *

* Plus sales tax of - \$1,442.58



Services



Video Surveillance - \$230.31 / mo.

Warranty - Video - \$230.31

Monthly Services \$230.31/mo.

Services Details

Installation/Purchase. The Company agrees to sell the System and the Customer agrees to pay for it. The Company will own the System until the Customer does so. After that, the Customer will own the System except for the transmitting software, which contains the Company's proprietary data and which the Company will always own.

The Company agrees to install the System and the Customer agrees to pay the installation charge. The Company assumes no responsibility for any delay in installation. The Customer must pay all utility charges. The Customer must notify the Company in writing of any problems within 30 days after the installation. The Customer must pay for any additions or changes to the System beyond those shown on the Proposal.

Extended Warranty/Maintenance. The Company will perform the annual preventative maintenance inspection/ testing and covered repairs of the System(s) as noted in attached Proposal for an initial term of **THREE (3)** years from the date of this Agreement. The Customer agrees to pay the Company the service fees in advance as periodically billed with other services provided. After the initial term, the services will automatically renew for annual terms. Covered repairs are subject to terms of Section 3 Limited Warranty.



Terms & Conditions

1. LIMITATION OF THE COMPANY'S LIABILITY. IF THE COMPANY IS FOUND LIABLE FOR ANY LOSS OR DAMAGE DUE TO ITS NEGLIGENCE, GROSS NEGLIGENCE (TO THE EXTENT PERMITTED BY INDIVIDUAL STATE LAW), OR THE FAILURE TO PERFORM ITS OBLIGATIONS IN THIS AGREEMENT, INCLUDING INSTALLING, MONITORING, REPAIRING OR TAKING OVER THE SYSTEM, IN ANY RESPECT AT ALL, THE COMPANY'S MAXIMUM LIABILITY WILL BE THE GREATER OF \$1,000 OR SIX (6) MONTHS OF MONITORING SERVICE FEES PAID. THE COMPANY WILL ASSUME A GREATER LIABILITY, BUT ONLY FOR AN ADDITIONAL CHARGE TO BE AGREED UPON BY THE CUSTOMER AND THE COMPANY. IF THE COMPANY DOES SO, A RIDER WILL BE ATTACHED TO THIS AGREEMENT. THE COMPANY EXPRESSLY DENIES ALL LIABILITY FOR ANY OTHER LOSS OR DAMAGE WHICH MAY OCCUR PRIOR TO, AT OR AFTER SIGNING THIS AGREEMENT. THIS INCLUDES LIABILITY BASED ON CONTRACT, TORT, NEGLIGENCE, WARRANTY (INCLUDING MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE) AND ANY OTHER THEORY OF LIABILITY. THIS EXCLUSION SPECIFICALLY COVERS LIABILITY FOR: LOST PROFITS; LOST OR DAMAGED PROPERTY; LOSS OF USE OF PROPERTY OR THE PREMISES; GOVERNMENTAL FINES AND CHARGES; AND THE CLAIMS OF THIRD PARTIES. ALSO COVERED BY THIS EXCLUSION ARE THE FOLLOWING TYPES OF DAMAGES: DIRECT, INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL (DAMAGES THAT RESULT FROM AN ACT, BUT DO NOT DIRECTLY RELATE TO THE ACT) AND PUNITIVE (DAMAGES USED TO MAKE AN EXAMPLE OF SOMEONE). THE CUSTOMER ACKNOWLEDGES THAT, FOR AN ADDITIONAL FEE, THE CUSTOMER MAY OBTAIN ADDITIONAL PROTECTION FOR THE PREMISES, INCLUDING ALTERNATE ALARM COMMUNICATION METHODS.

2. Insurance. The Customer understands that **THE COMPANY IS NOT AN INSURER.** The Customer is responsible for obtaining all insurance the Customer thinks is necessary, including coverage for personal injury and property damage. The payments the Customer makes under this Agreement are not related to the value of the Premises or the Customer's possessions, but rather are based on the cost of the System and the Company's services.

The Customer releases the Company from any liability for any event or condition covered by the Customer's insurance.

The Customer understands that the System is designed to reduce, but not eliminate, certain risks. The Company does not guaranty that the System will prevent personal injury, unauthorized entrances or fire and smoke damage to the Premises. The Company assumes no liability for those risks.

3. Limited Warranty. (a) For 12 months from the date of this Agreement, or as long as Extended Warranty/Repair Services are purchased, the Company warrants that if any part of the System installed by the Company does not work because of a defect or because of ordinary wear and tear, the Company will repair or replace that part at no charge to the Customer. The Company may use reconditioned parts in making repairs, but the Company warrants the replacement parts only for the remainder of the warranty period.

This limited warranty does not cover batteries in wireless devices or existing system components, nor does it apply if the System has been damaged by acts beyond the Company's control. Such acts include accidents, power surges, misuse, lack of proper maintenance, unauthorized changes or acts of God (including lightning, fires, earthquakes, tornadoes, hurricanes, floods, etc.).

The Customer must notify the Company of any problem the Customer claims the Company's limited warranty covers within the warranty period. The Company will repair the problem as soon as it reasonably can after it receives the Customer's notice.

(b) This limited warranty is the only warranty the Company makes, is made only if the Company installed the System, and takes the place of all other warranties whether express or implied. NO EXPRESS OR IMPLIED WARRANTIES EXTEND BEYOND THE FACE OF THIS AGREEMENT. THE COMPANY MAKES NO IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

The Company does not promise that the System or the services cannot be compromised or that they will always provide the intended signaling, monitoring or other service. If a court decides the Company has given the Customer any implied warranty, it will extend only for the length of the limited warranty period.

Some states do not allow limitations on how long an implied warranty lasts or the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to the Customer. This limited warranty gives the Customer specific legal rights. The Customer may also have other legal rights that vary from state to state.

4. Customer's Protection of Company. This Agreement is intended only for the Customer's benefit. Therefore, the Customer agrees to protect/indemnify, defend and release the Company and the Company's related parties from liability against all third party claims or losses (including reasonable attorneys' fees) brought against the Company which relate to the System or the services the Company provides.

The Company's related parties include the Company's employees, agents and subcontractors.

This protection/indemnity covers claims brought against the Company by the Customer's insurance company. It also includes claims arising under contract, warranty, negligence, or any other theory of liability.

The Customer's duty to protect/indemnify the Company, however, does not apply to claims based on injuries to third parties or to their property that occurred while the Company's employees were on the Premises and which were caused solely and directly by those employees.

In case of any third party claim or loss covered by the Customer's insurance, the Customer agrees not to look to the Company or the Company's related parties for reimbursement. The Customer waives any rights that the Customer's insurance carrier or others claiming through the Customer may have against the Company or the Company's related parties.



Terms & Conditions

5. The Customer's Agreements. The Customer has the authority to sign this Agreement and in doing so will not violate any other agreement. The Customer is not aware of any hazardous conditions on the Premises.

The Customer agrees to prevent false alarms and assume responsibility for them. If the Company notifies the Customer of a malfunction, the Customer will disconnect the System until the Company can repair it. In the event that the Customer is unwilling or unable to disconnect the System to prevent excessive signals from being transmitted to the Company, the Company will have the right to charge the Customer \$1.00 per signal received in excess of 20 signals within a 24-hour period.

The Customer will not tamper or interfere with the System, nor permit others to do so. The Customer agrees that the Company can record and use all communications with the Customer and/or the Customer's representatives in the normal course of the Company's business.

The Customer will test the System at least once a month, as well as when changes are made to its communication services or the Premises. The Customer will immediately notify the Company of any problems with the System. The Customer agrees that the Company can make program changes to the Company's proprietary data located in the transmitting device.

The Customer will pay the Company its then-current charges for doing any work not covered by this Agreement, including paying the Company's minimum service charge if the Company cannot enter the Premises at the scheduled time. The Customer's obligations continue even if the Customer sells or leaves the Premises.

6. The Customer's Default. If the Customer fails to perform its obligations, the Company will give the Customer written notice of default. If the Customer does not fix the default within 30 days, the Company can end this Agreement. If the Company ends this Agreement, the Customer must pay the Company: (a) all amounts then due; (b) 90% of the amount due the Company for the remainder of this Agreement (as an agreed-upon amount of damages and not as a penalty); and (c) the Company's reasonable collection costs, including attorneys' fees.

If this Agreement is ended, the Company does not have to provide any service, including monitoring, after that date. In addition, the Company can peacefully enter the Premises and remove its equipment. If the Company waives any default by the Customer, that does not mean the Company waives later defaults. Any waiver by the Company must be in writing.

The Customer grants the Company a security interest in any property the Company installs on the Premises in order to secure payment of the purchase price or performance under the lease. The Customer must return such property if it does not fully pay for it. If the Customer does not return such property, the Company will ask a court to force the Customer to do so. The Company has the rights of a secured party under the Uniform Commercial Code.

7. System Charges. The Customer agrees to obtain all licenses and pay all taxes, fines and other assessments, including sales taxes. The Company's fees are based upon existing taxes and charges, and the Company can increase the Company's fees to reflect changes in these taxes or charges.

After the initial Term of this Agreement, the Company can increase the Company's fees by a cumulative annual amount of up to 8%, in addition to any increases due to taxes or charges.

8. Transfers. The Customer cannot transfer this Agreement without the Company's consent. However, the Company can transfer this Agreement or subcontract its obligations without the Customer's consent. If the Company does so, anyone to whom the Company transfers or subcontracts its obligations will have all of the Company's rights. The Company is not responsible, however, for any work, including monitoring, which is done negligently by any third party.

9. Notices; Limitation on Lawsuits; Jury Trial. Unless otherwise indicated, all notices must be in writing. The Customer or the Company may end any portion of this Agreement by notifying the other party at least 30 days prior to the end of the then-current term. It is critical that the Customer give any termination notice in a timely manner.

The Customer must bring any claim against the Company within 1 year after the claim arose. If the Customer does not, the Customer has no right to sue the Company and the Company has no liability to the Customer for that claim. It is critical that the Customer bring any claim in a timely manner.

The provisions of this Agreement which apply to any claim remain in effect even after this Agreement ends. **THE COMPANY AND THE CUSTOMER BOTH GIVE UP THEIR RIGHT TO A JURY TRIAL.**

10. Miscellaneous. This Agreement contains the entire understanding between the Customer and the Company and replaces any other documents or discussions the Company previously had with the Customer. This Agreement is not binding on the Company until the Company or its authorized agent signs it or begins installation or service. This Agreement is governed by Colorado law. Electronic signatures are binding on the parties.

If the Company does not approve this Agreement, the Company's only obligation is to refund any payments the Customer has made. Any equipment or services the Company provides to the Customer in the future are subject to the terms of this Agreement, as so amended. This Agreement cannot be changed except by a writing that both the Customer and the Company sign.

If any provision of this Agreement is found to be invalid, the remaining provisions are still effective. The word "including" means "including without limitation." Except for monitoring, the Company will only do work during the Company's normal business hours of 8:00 a.m. to 5:00 p.m. on weekdays, excluding holidays the Company observes. All schedules and attachments are a part of this Agreement.

Customer Acceptance #10237-1-0 **Erie Town Hall - Surveillance System**

EFT Payment Authorization

As duly authorized signer on the financial institution account identified below, I authorize Security Central, Inc. to perform scheduled electronic funds transfer debits and/or credits from my account identified below for payments due in advance: Monthly Quarterly Annually

Bank Account # / CC # _____ Exp Date: _____ CSV Code: _____

Bank Name and Routing Number (or attach voided check) _____

Monitoring Notification List

For monitoring service customers, please complete the Notification list below. This notification list is the instructions we will follow when we receive an alarm signal from your location. Please provide at least two contact people with all available contact information and password. Contact us if you need assistance completing the Notification List.

Notification List	
Name	Hm/Wk/Cell Phone # Email Password
1.	On-Site Verification #
2.	
3.	
4.	

THE CUSTOMER ACKNOWLEDGES THAT IT HAS RECEIVED A COPY OF THIS AGREEMENT AND ALL ITS ATTACHMENTS. THE CUSTOMER ACKNOWLEDGES THAT IT HAS READ AND UNDERSTOOD THIS AGREEMENT, ESPECIALLY THOSE SECTIONS ABOVE RELATING TO ITS PROTECTION OF THE COMPANY AND THE COMPANY'S LIMITED LIABILITY AND WARRANTY.

(CONSUMER TRANSACTIONS ONLY) YOU MAY CANCEL THIS TRANSACTION AT ANY TIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAY AFTER THE DATE OF THIS TRANSACTION. PLEASE SEE THE ATTACHED NOTICE OF CANCELLATION FORM FOR AN EXPLANATION OF THIS RIGHT, IF APPLICABLE.

TOWN OF ERIE

SECURITY CENTRAL, INC.

Customer Printed Name Title

Jim Warren

Security Central Representative

Customer Authorized Signature Date

Security Central Inc. Authorized Signature